

About Managing Partner

Mrs BUI BICH PHUONG

Lawyer Bui Bich Phuong began practicing in 2015. She spent nearly a decade at Apolat Legal, where she served as Team Lead of the Investment & Corporate practice. Ms. Phuong specializes in corporate law; inbound and outbound investment; labor and employment; and immigration (U.S., Canada).

With diverse experience in foreign - involved, cross-border matters and a strong emphasis on practical effectiveness, she is dedicated to delivering clear, fit-for-purpose legal solutions aligned with clients' real-world needs.

She is currently the Managing Partner of Lexsol, a law firm founded with the aspiration to be a trusted legal partner for businesses as they grow and expand into international markets.

LEXSOL
— LAW FIRM —



KEY EXPERIENCE

Foreign Investment into Vietnam

Advised investors from Japan, Malaysia, Singapore, Korea, Taiwan, and China on investments in Vietnam across industries including goods distribution, retail, real estate business, real estate brokerage, architectural design, IT, advertising, machinery and equipment manufacturing, furniture manufacturing, construction, employment services, and labor sub-leasing.

01

Advised on investment approaches and supported investors in selecting optimal structures for investing in Vietnam.

02

Advised Chinese investors on establishing (i) a restaurant outside a shopping mall; (ii) a gear manufacturing plant; (iii) a spring manufacturing plant; and (iv) a furniture manufacturing plant in an industrial park.

03

Advised a Singaporean investor on establishing a company to import and distribute used cooking oil for biofuel.

04

Advised a Japanese-invested company on establishing an e-commerce marketplace platform.

05

Advised on share/capital purchase and transfer transactions between foreign investors (Japan, Singapore, British Virgin Islands, China) and Vietnamese companies operating in goods distribution, equipment installation and repair, IT, and advertising.

06

Outbound Investment from Vietnam

- ◆ Advised Vietnamese investors on outbound projects in commerce, information technology, and waste treatment to neighboring countries (Japan, Korea, Singapore).
- ◆ Advised on capital acquisitions, transfers, and contributions between Vietnamese investors and foreign organizations /individuals.



KEY EXPERIENCE

Regulatory / Inspection Matters (Violation Handling)

01

Advised and represented a Malaysia-invested retail company in working with inspectors regarding retail operations conducted while the retail-outlet establishment license had not been renewed on time.

02

Advised and represented foreign traders' representative offices in inspections concerning renewal of representative - office licenses where the parent company's license term coincided with the representative office license term.

03

Advised and represented clients before the Department of Planning and Investment and the State Bank of Vietnam regarding late capital contribution and capital contribution in an improper form.

Capital Transactions & Foreign Loans

Advised and handled procedures for capital transfers whereby Korean and Singaporean investors acquired 100% equity in a company engaged in animal feed production.

Advised and handled procedures for a Singaporean conglomerate to acquire shares in a listed company operating in food manufacturing.

Advised and handled registration of medium and long-term foreign loans with the State Bank of Vietnam for on-lending to subsidiaries.

Advised and handled procedures to convert foreign loans (short, medium, and long-term) into capital contributions to projects.

Advised and handled charter capital reduction procedures for company shareholders after at least two years of stable operation, including reductions due to exchange-rate differences for FDI companies.



Conditional Business Licenses

Advised on and obtained conditional licenses to ensure compliance for regulated business lines, including:

Business licenses for retail activities of foreign-invested enterprises

Study-abroad counseling license

Operating license for a martial arts training center

E-commerce website registration

Advisory on establishing a social fund

01

Licenses for establishing retail outlets inside and outside shopping malls for a Malaysian investor

02

03

Elementary-level vocational training license in “Architectural Visualization”

04

05

License for establishing a foreign language center

06

07

Employment service and labor sub-leasing licenses

08

09

Sales website notification

10



Grow **People** - Gain **Trust**

Contact Information

LEXSOL LAW FIRM

Address: 152-154 Vo Van Kiet Street, Ben Thanh Ward, Ho Chi Minh City, Vietnam

Website: lexsolasia.com

Phone: +84 359 819 008

Email: info@lexsolasia.com